## Responses tender questions - National Recruitment campaign locality engagement.

It appears that further awards will be made up to April 2020 so I just wanted to clarify if these will come through a new round or chosen from all of the current round applicants.

We are wanting to adopt a test and learn strategy via an initial 4 pilot projects in the first instance. However, we are keen to select potential from further submissions and envisage a number of "reserved proposals" that we could re-visit subject to scores being sufficiently high to warrant this. We are not intending to re advertise this tender opportunity however, this will of course be subject to the quality of applications received.

From the wording of the invitation it looks as if you are focusing on the employed rather than the self-employed workforce and those working for individual employers?

The central focus of this tender opportunity is to work with established partnerships. We are keen to work with partnerships that can demonstrate as far as possible that they are representative of employers of all sizes, from different settings and working with varying groups of people that use care and support services. We would welcome proposals from partnerships that include micro employers and individual employers or their representative support organisations

Looking at the timescales, we are planning to run an event in late September for care providers and a Campaign to run to raise awareness of care sector careers for the month of January 2020. The campaign seems to be outside of the timescales outlined in the specification. I just wanted to double check with you whether or not this would be something we could include in a tender.

All relevant timescales are outlined in the tender specification document. Unfortunately we cannot deviate from these as all contracts issued will be monitored for compliance and there can be no extensions to deadlines agreed.

I am not entirely sure that Sector Based Work Academies are the best way of [improving skills for those recruited] and have some ideas about how we might be able to move forwards. I would just like an informal chat as I think being a provider but not currently being in a partnership might rule us out.

One of the major challenges we face as a sector is to ensure that potential applicants have the right values and skills to work in adult social care. Skills for Care have, for a number of years led or been involved in many innovative projects approaches to not

only recruiting new applicants but also to preparing these new applicants for a career. This has involved working with DWP/JCP colleagues and other stakeholders on wide ranging approaches/initiatives such as Sector Based Work Academies, Recruiting for Potential and supporting people with more complex needs to enter into the sector and work with under represented groups such as young carers, exoffenders and older people to name but a few. We welcome new, innovative and inclusive approaches

I do think that we need to substantiate by stating unfortunately we are not able to enter into 1:1 discussions with individuals thinking of submitting a proposal as this would not be fair or equitable. We have however asked for questions and formulated A FAQ section etc